What Does \$93K Get You these Days? Plenty.

by participating in the WSL's Central Acquisitions Program, Wyoming libraries reap big rewards

savings to program libraries

\$728,169

FY15 CENTRAL ACQUISTIONS

vendor discounts by the numbers

BAKER & TAYLOR

2015 fees without discount: \$936.471 2015 fees after avg 40% discount: \$561,883 Savings to program libraries: \$374,588



INGRAM

2015 fees without discount: \$302,710 2015 fees after avg 40% discount: \$181,626 Savings to program libraries: \$121,084



FOLLETT

2015 fees without discount: \$333,000 2015 fees after avg 40% discount: \$199,826 Savings to program libraries: \$133,174



2015 fees without discount: \$662,152 2015 fees after avg 15% discount: \$562,829 Savings to program libraries: \$99,323



• 1.4 FTE business & accounting office staff: \$87,343 • estimated equipment, postage, & supplies: \$6,000 \$93,348 subtotal:

costs to program participants

\$28,615 • Baker & Taylor: • Ingram 360 Fee: \$300 Amazon Prime Fee: \$99 \$29,014 subtotal:

\$122,362 program cost: net ROI (savings): \$605,807*





