Wyoming State Library Eases the Financial Burden

the WSL's Central Acquisitions Program reduces costs for participating Wyoming libraries

FY19 CENTRAL ACOUISTIONS

vendor discounts by the numbers

1

BAKER & TAYLOR

2019 fees without discount: \$303,310 2019 fees after avg 40% discount: \$181,986 Savings to program libraries: **\$121,324**

2

INGRAM

2019 fees without discount: \$445,815 2019 fees after avg 40% discount: \$267,489 Savings to program libraries: **\$178,326**



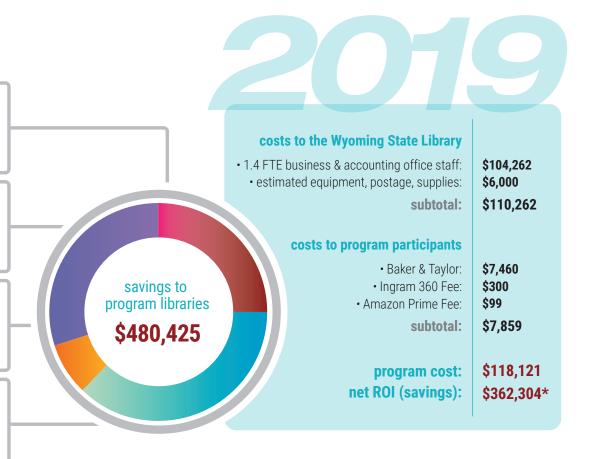
FOLLETT

2019 fees without discount: \$91,774 2019 fees after avg 40% discount: \$55,064 Savings to program libraries: **\$36,710**



OTHER VENDORS

2019 fees without discount: \$960,437 2019 fees after avg 15% discount: \$816,372 Savings to program libraries: **\$144,065**



^{*}This number does not include savings to local library staff time, which otherwise would have been required to manage, process, and pay over 7,000 invoices in FY2019.

Information used to compile the FY19 acquisitions cost savings estimate was pulled from monthly PCA reports, annual vendor invoice reports, and acquisitions weekly balancing sheets.

